

LA Services LLC (LAS) Capability Statement

LAS is a Small Minority-Owned (Native American) Business with a Corporate Office and facilities located: 77 Roberson Road, Carlsbad, NM 88220

Phone: 575-725-5090 | Website: www.laservicesllc.com | UEI: **EANUXHL4XTW7**

NAICS Codes

- 485410 – School and Employee Bus Transportation
- 485510 – Charter Bus Industry
- 485320 – Limousine Service
- 811111 – General Automotive Repair & Maintenance (Motor Coach Services)

Executive Summary LA Services LLC (LAS) is a small, minority-owned (Native American), family-operated transportation and fleet services company founded in 2013 and headquartered in Carlsbad, New Mexico. We deliver safe, reliable, and luxurious passenger transportation solutions using a modern fleet of motorcoaches, shuttle buses, vans, SUVs, limousines, and party buses. Our services support school districts, athletic programs, universities, federal agencies, commercial clients, and private organizations throughout New Mexico, Texas, Arizona, and the broader Southwest. In addition to comprehensive passenger transportation, LAS now offers professional maintenance and mechanic services for motor coaches, leveraging our in-house expertise and new state-of-the-art facilities.

LAS recently moved to upgraded corporate headquarters and operational facilities after having just completed new construction of a 6,000 sq. ft. office complex housing our primary operational headquarters, offices, and training center; this is complemented by expanding our execution abilities with a newly constructed 9,600 sq. ft. facility housing our maintenance and state-of-the-art mechanic shop. We are also looking at strategic expansion of sub-stations in other New Mexico, Texas, and Arizona locations throughout the broader Southwest.

Core Capabilities & Services

- Charter bus transportation for athletic events, field trips, band excursions, special activities, church groups, and group travel
- School and employee bus transportation
- Airport shuttles and transfers
- Limousine and party bus services for executive, private, and special events
- 24/7 operations with professional dispatch, real-time tracking, and flexible scheduling
- Motor coach repair, preventive maintenance, and fleet management services
- ADA-accessible vehicles and equipment for all passenger needs

We provide seamless, high-quality transportation and related services with an unwavering commitment to performance excellence, on-time delivery, and customer satisfaction.

Fleet & Equipment LAS maintains a high-quality, modern fleet of more than 40 vehicles, regularly updated and meticulously maintained to exceed industry standards:

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- **Motorcoaches** (40- to 61-passenger capacities): Restrooms, reclining seats with foot and arm rests, overhead luggage compartments plus undercarriage storage, 120v/12v USB outlets, DVD players with multiple TVs, Satellite Wi-Fi (Starlink), GPS tracking, interior/exterior cameras, and advanced Samsara monitoring systems. Six units are ADA-equipped with lifts and kneel features.
- **Shuttle buses** (15- to 33-passenger), **vans** (12- to 15-passenger), and **SUVs** (8- to 9-passenger) with USB outlets and Satellite Wi-Fi.
- **Limousines** (12- and 20-passenger) and **Party Buses** (30-passenger) featuring premium amenities including LED lighting synchronized to music, upgraded sound systems, TVs, Bluetooth, mirrored ceilings, rear climate control, charging ports, and more.

All vehicles undergo daily cleaning and sanitization, rigorous preventive maintenance, and predictive monitoring. Our in-house mechanics ensure reliability, while the average age of our motorcoach fleet remains significantly newer than the industry average and for which LAS continues to improve. Backup vehicles are always available to support surge needs or contingencies.

Safety & Quality Culture Safety is our paramount core value and the foundation of every operation. LAS is proud to maintain a **perfect safety record with zero recordable accidents** since our founding in 2013—placing us in the **top 1% of motorcoach operators nationwide**.

Key safety measures include:

- Comprehensive driver training (CDL with P-endorsement, CPR, first aid, emergency evacuations, hazardous materials handling)
- Samsara telematics for real-time GPS tracking, video/audio monitoring, driver behavior analysis, engine diagnostics, hard-braking alerts, geofencing, and proactive maintenance alerts
- Full-time in-house mechanics and a robust preventive maintenance program tracked by engine hours, mileage, and days
- Strict adherence to all DOT, FMCSA, and federal/state regulations

Workforce & Leadership LAS employs 38–43 highly skilled professionals (full- and part-time), including 10+ CDL-certified drivers with P-endorsements and an average of 10+ years of experience. Our leadership team brings decades of proven expertise:

- Program Manager: 27+ years
- Deputy Program Manager: 25+ years
- Operations Manager: 15+ years
- DOT Coordinator: 25+ years

We maintain a flat, cross-trained organizational structure supported by 24/7 dispatch and operations center using job-tracking software for transparent, real-time communication and documentation.

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Core Values

- Standard of excellence and professionalism
- Honor, integrity, respect, and responsiveness
- Imperative safety culture
- Ownership, accountability, and continuous improvement
- Teamwork and collaboration

Contingency Planning & Emergency Response LAS maintains comprehensive contingency and emergency plans covering weather, mechanical issues, traffic, medical, and other events. Backup resources, rapid-response protocols, and a dedicated 24/7 Emergency Call List ensure business continuity and passenger safety at all times. Full trip reports and client notifications are provided for complete transparency.

Proven Performance & Commitment With a rich history of excellence serving federal agencies, school districts in NM and TX, universities, and commercial clients, LAS has earned a reputation for reliability, value, and superior service. We seek long-term partnerships built on trust, consistency, integrity, and a genuine commitment to exceeding expectations.

Contact Us:

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Edward Granger, Operations Manager 575-361-4921 (mobile) | edward@laservicesllc.com

Dispatch (scheduling & service) 575-725-5090

We look forward to the opportunity to support your transportation and fleet maintenance needs with the highest standards of safety, comfort, and professionalism.

LAS – Where Safety, Reliability, and Excellence Meet.